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Immune Health 2-Years Into COVID-19

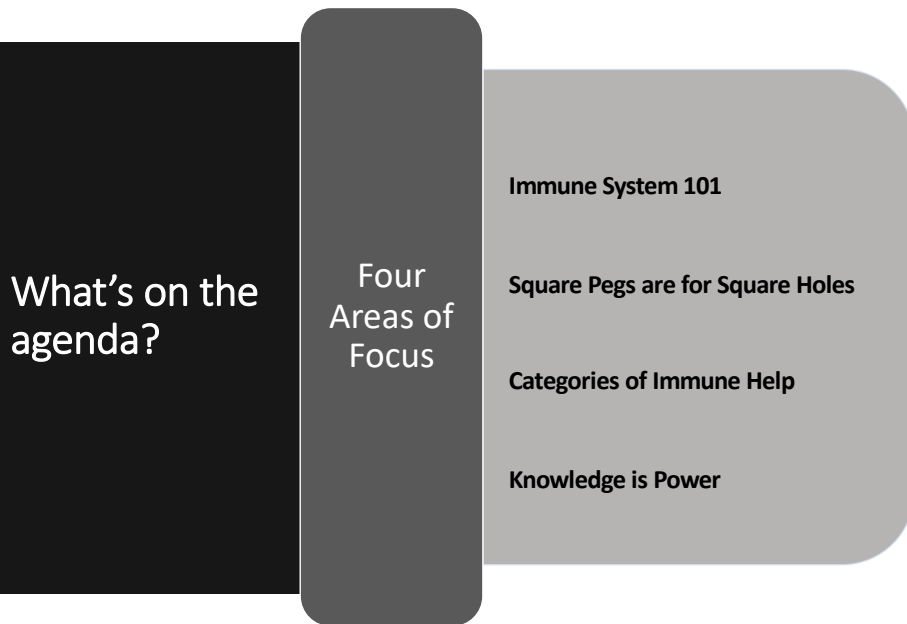
What we have and haven't learned and where do we go from here



H Herbal Pharmacist®

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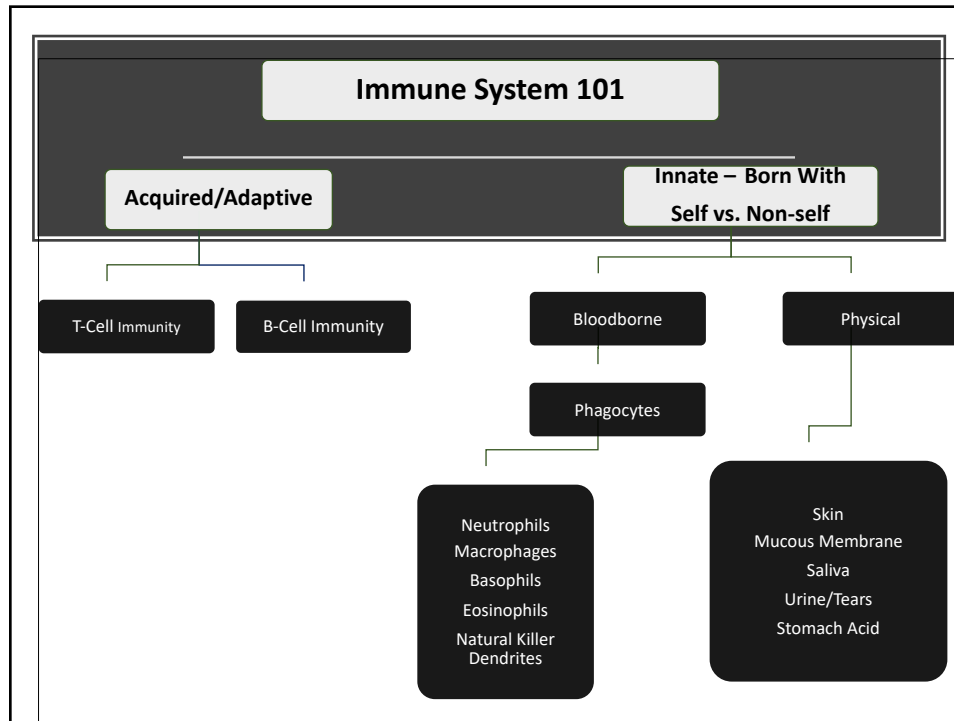


What's on the agenda?

Four Areas of Focus

- Immune System 101
- Square Pegs are for Square Holes
- Categories of Immune Help
- Knowledge is Power

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Acquired Immunity 101

Acquired immunity is activated by exposure to pathogens (virus, bacteria, fungus, etc.)

- **Uses “memory”** to learn about the threat and enhance the immune response accordingly
- **Immune response is slower** than the innate response
- Antigen (virus, bacterium, etc.) — Antibody response (Immune response)

B Cells (formed in bone marrow) i.e., B-cell

- Effector cells — Help the body produce more antibodies
- Memory cells — Remember the previous pathogen for future exposure

T Cells (formed in bone marrow and migrate to the Thymus) i.e., T-cell

- T-helper — Activate T, B and other immune cells to respond
- Cytotoxic T — Remove pathogens and infected host cells
- T regulatory — Help distinguish between self and non-self (reducing the risk of autoimmune diseases)

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Innate Immunity 101

Phagocytes — Eat Non-self cells (Security Guard)

- **Macrophages** — Roam throughout all tissue
 - Produce Cytokines — Chemical messengers to communicate with other immune cells
- **Mast** — Found in mucous membrane and connective tissue
 - Cytokines create inflammation
 - Alert other immune cells such as macrophages and neutrophils
- **Neutrophils** — Release granules which are toxic to bacteria and fungi
- **Eosinophils** — Release granules which are toxic to bacteria and parasites
- **Basophils** — Similar to both mast and eosinophils
- **Natural Killer** — Destroy infected cells in order to stop the spread of an infection
- **Dendritic** — Act as bridge between the innate immune system and the adaptive immune system by identifying threats

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CYTOKINES
101

Confusing and Misleading Information

Cytokines are GOOD:

When you need to fight off an infection.

Cytokines can be BAD:

When you have an inflammatory health challenge

or

When the body can't turn them off

Cytokines:

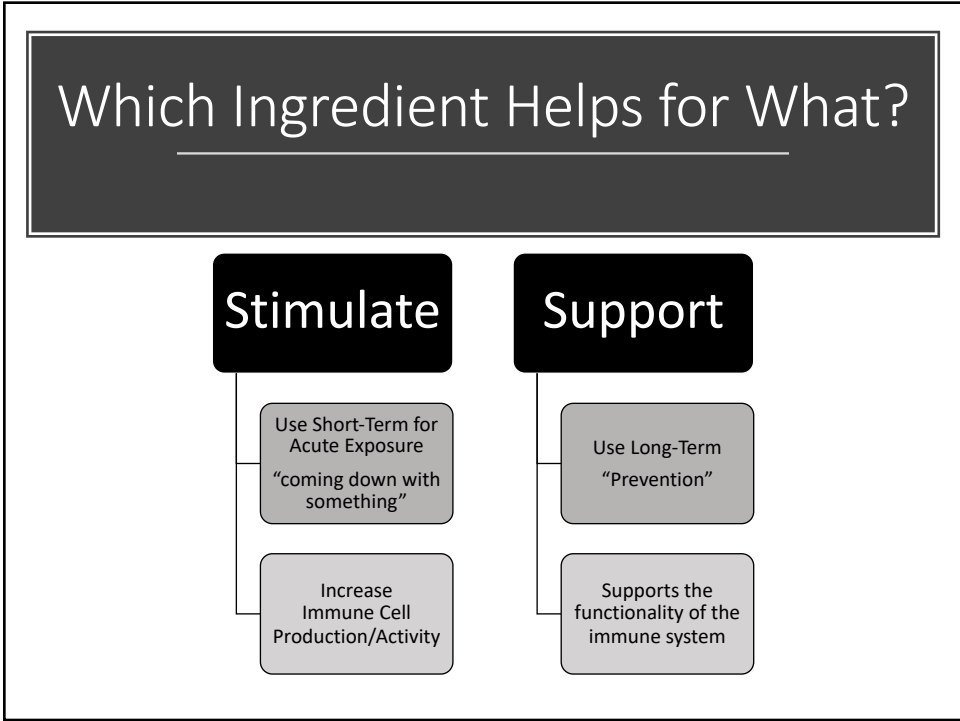
- Interact with cells of the immune system to regulate the body's response to disease and infection.
- Some cytokines stimulate the immune system, and others slow it down.
- Immune cells use cytokines as messengers to other immune cells.

Questions we need to ask ourselves when formulating

If you were concerned with getting sick from COVID-19, would you consider taking a supplement that suppressed cytokine production?

Is taking a cytokine suppressing supplement the best way to avoid getting sick?

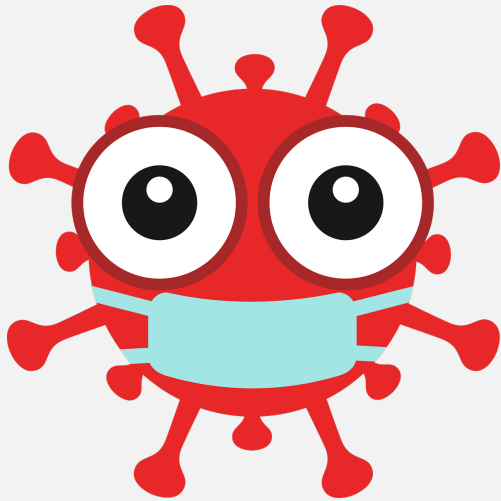
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STIMULATE

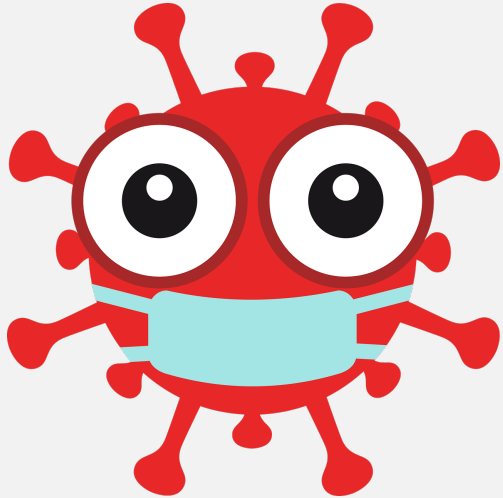
- Echinacea
- Vitamin C
- Zinc (lozenge or chewable)



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SUPPORT

- Beta-glucans: 1/3 or 1/3-1/6
- Berry Extracts: Elderberry, Amla, Bilberry, Lingonberry
- Black Cumin Seed Oil
- Chaga/Maitake/Reishi
- Curcumin
- Palmitoylethanolamide (PEA)
- Prebiotic fibers
- Probiotics
- Vitamin D



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OTHER CONSIDERATIONS
UNDERLYING RISK FACTORS

Stress

- Ashwagandha
- Holy Basil
- Kanna
- Saffron

Sleep

- L-theanine
- Magnesium
- PEA
- Saffron

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Knowledge is Power!

What should the consumer know?

Is the ingredient for a square or round hole?

What type of immune support does it really give or impact?

How long should it be taken?

How long does it take to work?

Does it interact with any medications or health conditions?

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Thank You

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